







## **SAUDI ARABIA!**

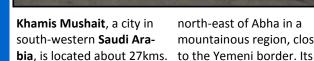












north-east of Abha in a mountainous region, close



rich and fertile soil makes it ideally suited for an agrarian-based economy with wheat, rice, coffee and henna being some of the major crops.

Khamis Mushait was a small town with a population of about 50,000 less than 50 years ago; in the past 40 years, the population, at the last census in 2004, has mushroomed to reach about 375,000. It is traditionally a commercial

centre; the name Khamis (Thursday) being given to bring out the prominence



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of the Thursday market of the Mushayt clan. The establishment of the army and air force bases to the south has been largely responsible for its rapid expansion and growth.

A few exploratory visits by some of the members of the DAHBASHI ENGINEER-ING and DIESEL EQUIP-MENT COMPANY's team (our Joint Venture in Saudi Arabia) were enough to

demonstrate the tremendous potential that the area represented for the Group's products and services. The mounta-





inous terrain as well as the heavy emphasis on agriculture was both indicative of the presence of large numbers of heavy earthmoving equipment, farm equipment and diesel generators in the region. With a lot of further infrastructural development planned for the area over the coming years, the decision to set up a sub-branch at **Khamis Mushait** was a "no brainer"!



The formalities of identifying and procuring a suitable place for the













branch as well as completing all designed by Mudar and the the contractual obligations were carried out in due course of time. Covering a ground floor area of approximately **415 sq.m.** with a mezzanine spread over roughly 350 sq.m., the facility is large enough for the start-up.

As usual, the layout was ably

fitting out of the facility was carried out under his watchful supervision.

The Racking and Shelving has followed the typical **DAHBASHI** model. 10 bays, each with 3 levels, constitute the bolt-free Racking that provides a clear opening of 2507 mm, a depth

of 900 mm and a height of 3000 mm. The Racking system provides a total of 30 Racking locations with a Load Capacity of 2000 kgs. per beam level.

The **Shelving** is configured to provide a total of 924 locations spread over 154 bays, 6 levels per bay and each shelf can take a UDL of 200 kgs. The size of

the **Shelving** is 970 mm (CO) or 720 mm (CO), 500 mm deep and 3000 mm high.

3 x 2.5 TR Ducted Split Airconditioning Units on the Ground Floor and 2 x 2.5 TR Units on the Mezzanine adequately cool the facility.

Under the watchful eye and guidance of Riyadh Shaikh (Branch Manager, Dammam), the team of Saleh, Safeer, Aslam, Ameen, Arun and Kassir are all set to take on the challenges of the new territory with some pioneering, earthbreaking work.

We wish them the best of luck!

Vinod Arya





## **DIVERSEY LEARNS ABOUT** TRACTION POWER!

"Training is everything. The peach was once a bitter almond; cauliflower is nothing

but cabbage with a college education."

**Mark Twain** 

With the fast-paced technological changes taking place all over the globe in all facets of

business, industry, products and services, keeping abreast and on top of things is a tall









order. That's where **Training** plays a pivotal role; a fact that the **DAHBASHI GROUP** quickly recognized from day one and



has steadfastly stuck to providing training to its own as well as customer's personnel from time to time.

The programmes are tailored to suit specific requirements.

When **Diversey** recently took on the **TASKI** dealership for their complete range of Cleaning Machines, they approached us for a **Traction Power Semi-nar** with special emphasis on the basics of Batteries and Chargers and their routine care and maintenance.

To be able to successfully sell their cleaning machines, they felt that it was absolutely necessary that they develop a basic working knowledge of Batteries and Chargers, the heart of any electrically powered equipment.

service, would have a decided advantage in making the customer "feel" the difference between it and its competitors: training is one sure way of gaining that advantage. The Training Course covered the different types of Batteries: lead acid, gel and VRLA and Battery and Charger maintenance covering daily, weekly and monthly visits.

The Course concluded with a trip to the Workshop for first-hand experience and practical knowledge and was followed by lunch at the **DAHBASHI** Lounge.

We are positive that the course will help **Diversey** gain the edge. We wish the company the best of luck in their future endeavours. We would like to thank the **Diversey** management for facilitating the Train-







As everyone is aware, the cleaning business in this part of the world is very competitive; any company that can show superior knowledge about its products and follow it up with professional after-sales product support and cost-effective

ing Course.

"It's all to do with the training: you can do a lot if you're properly trained."

Elizabeth II, Queen of Great Britain.

**Chandan Vaidya** 



## April birthdays 2013! May birthdays 2013!

Durga Bahadur Sunar	Khaja Valli Shaik
ADMIN 01/04	SHJBRH II 13/04
Haridas Bharath Chembandan	Sanjaya B. K.
SERVICE 01/04	HR 15/04
Joseph Sunil	Rakesh Pradhan
SERVICE 05/04	DXB STORES 15/04
Girish Kumar Kaushik	Khadka Bahadur Sunar
SERVICE 07/04	DXB STORES 16/04
Ravindra Kumar	Sadiq Ali
SHJBRH 08/04	DXB STORES 26/04
Shakul Hameed Anwarbatcha	Madan Thapa
SERVICE 08/04	HR 29/04
Shaik Ahammed Ali	Manu Sharma
MHD 12/04	HR 30/04

Jagath Siri Gamage	Abdul Khader Md. Thaheer	
SERVICE 04/05	DXB STORES 15/05	
Imam Shaik Hussain Saheb	Basanta Bahadur Thami	
DXB STORES 04/05	DXB STORES 18/05	
Ashok Pumpari	Mohan Singh Sunar	
DXB STORES 04/05	DXB STORES 19/05	
Abdul Samad Shaikh	Amro Abbas Khalifa Mohamed	
SHJBRH 06/05	ADHBRH 21/05	
Nagoor Meera Abbas	Sajeev P.T.	
ADHBRH 07/05	SERVICE 22/05	
Raj Ahmed G. Torgal	Bhim Kanta Adhikari	
MIS 07/05	EQT 22/05	
Santhosh Karnati	Jamila Ashraf Motorwala	
SHJBRH 10/05	SERVICE 22/05	
Salim Shaikh	Ali Hassan Mansouri Zadeh	
DXB SALES 11/05	HR 25/05	
Rohit Kumar Singh	Alvin Ranulfo	
HR 11/05	MHD 27/05	
Mohan Reddy Bommani MIS 13/05	Mohammed Abdul Sayeed DXB STORES 28/05	
Digy Mathew		

## Wedding bells!



Uttam Tapha (MHD Stores) with Januka Karki on 16/02/2013 in Chabahil, Kathmandu, NEPAL

All the members of DAHBASHI family wish the happily married couples a long, healthy, peaceful and prosperous wedded life!

Nabin Koirala (DXB Stores)with Sardha Adhikari on 01/02 2013 at Chabahil, Kathmandu, NEPAL

**FINANCE 31/05** 

